

CASE STUDY

API

About API

API is one of Scotland's fastest growing software companies. They have two distinct lines of business, one as a Microsoft Gold Partner providing Business Intelligence consulting and support and one in design and delivery of a suite of products in financial reconciliations.

The Problem

API has shown rapid and unprecedented growth in recent years. The resultant growth has put pressure on operations and their ability to sustain delivering high quality products and services.

The Solution

Our services team was engaged to carry out a comprehensive organizational review. The results of the review have produced a two year strategic development plan incorporating two new operating models for each business area; the implementation of a Quality Management System; the application of Programme Governance across the company and a management development programme to facilitate the growth of management along with the business.

The Benefits

The company has been able to enjoy continued growth but in a more controlled manner and has been able to respond to the changing needs of its customers in an organized and structured fashion.



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